



**T.C.  
TARSUS UNIVERSITY  
VOCATIONAL SCHOOL  
DEPARTMENT OF FOREIGN TRADE  
FOREIGN TRADE PROGRAM**

<b>I. CLASS FALL SEMESTER</b>					
<b>COURSE CODE</b>	<b>COURSE NAME</b>	<b>T</b>	<b>A</b>	<b>C</b>	<b>ECTS</b>
OD 101	ATATURK PRINCIPLES AND HISTORY OF REVOLUTION I	2	0	2	2
OD 103	TURKISH I	2	0	2	2
OD 105	FOREIGN LANGUAGE I	2	0	2	2
OD 107	CAREER PLANNING	1	0	2	2
DT 101	MATHEMATICS	3	0	3	4
DT 103	FUNDAMENTALS OF LAW	2	0	2	3
DT 105	BUSINESS	3	0	3	4
DT 107	ECONOMICS I	3	0	3	3
DT 109	ACCOUNTING	3	0	3	4
DT 111	FOREIGN TRADE PROCEDURES I	3	0	3	4
<b>TOTAL</b>		<b>24</b>	<b>0</b>	<b>25</b>	<b>30</b>

<b>I. CLASS SPRING SEMESTER</b>					
<b>COURSE CODE</b>	<b>COURSE NAME</b>	<b>T</b>	<b>A</b>	<b>C</b>	<b>ECTS</b>
OD 102	ATATURK PRINCIPLES AND HISTORY OF REVOLUTION II	2	0	2	2
OD 104	TURKISH II	2	0	2	2
OD 106	FOREIGN LANGUAGE II	2	0	2	2
BP 104	OFFICE SOFTWARES	3	1	3,5	6
DT 102	VOCATIONAL MATHEMATICS	3	0	3	4
DT 104	TRADE LAW	2	0	2	3
DT 106	LOGISTICS MANAGEMENT	3	0	3	4
DT 108	ECONOMICS II	3	0	3	3
DT 110	FOREIGN TRADE PROCEDURES II	3	0	3	4
<b>TOTAL</b>		<b>23</b>	<b>1</b>	<b>23,5</b>	<b>30</b>

<b>II. CLASS FALL SEMESTER</b>					
<b>COURSE CODE</b>	<b>COURSE NAME</b>	<b>T</b>	<b>A</b>	<b>C</b>	<b>ECTS</b>
DT 201	E-COMMERCE	3	0	3	4
DT 203	FOREIGN TRADE ACCOUNTING	3	0	3	5
DT 205	FOREIGN TRADE OPERATIONS AND DOCUMENTATION	2	0	2	4
DT 207	VOCATIONAL FOREIGN LANGUAGE	3	0	3	4
DT 209	QUALITY AND STANDARDIZATION IN FOREIGN TRADE	2	0	2	3
-	VOCATIONAL ELECTIVE I	3	0	3	4
-	VOCATIONAL ELECTIVE II	3	0	3	4
-	GENERAL ELECTIVE I	2	0	2	2
<b>TOTAL</b>		<b>21</b>	<b>0</b>	<b>22</b>	<b>30</b>

<b>II. CLASS SPRING SEMESTER</b>					
<b>COURSE CODE</b>	<b>COURSE NAME</b>	<b>T</b>	<b>A</b>	<b>C</b>	<b>ECTS</b>
DT 202	CUSTOMS LEGISLATION AND FREE ZONES	3	0	3	4
DT 204	ENTREPRENEURSHIP AND INNOVATION	3	0	3	4
DT 206	INTERNATIONAL MARKETING	3	0	3	4
DT 208	SECTORAL PRACTICE	0	6	3	8
-	VOCATIONAL ELECTIVE III	3	0	3	4
-	VOCATIONAL ELECTIVE IV	3	0	3	4
-	GENERAL ELECTIVE II	2	0	2	2
<b>TOTAL</b>		<b>17</b>	<b>6</b>	<b>20</b>	<b>30</b>



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<b>VOCATIONAL ELECTIVE I</b>					
<b>COURSE CODE</b>	<b>COURSE NAME</b>	<b>T</b>	<b>A</b>	<b>C</b>	<b>ECTS</b>
DT 221	ECONOMIC INSTITUTIONS IN FOREIGN TRADE	3	0	3	4
DT 223	WORLD ECONOMICS AND GLOBAL TRADE	3	0	3	4
DT 225	TURKISH ECONOMY AND THE EUROPEAN UNION	3	0	3	4
DT 227	INTERNATIONAL ECONOMICS	3	0	3	4
<b>VOCATIONAL ELECTIVE II</b>					
<b>COURSE CODE</b>	<b>COURSE NAME</b>	<b>T</b>	<b>A</b>	<b>C</b>	<b>ECTS</b>
DT 229	COMPUTER APPLICATIONS IN FOREIGN TRADE	3	0	3	4
DT 231	RISK MANAGEMENT AND INSURANCE	3	0	3	4
DT 233	INTERNATIONAL COMPETITION STRATEGIES	3	0	3	4
<b>VOCATIONAL ELECTIVE III</b>					
<b>COURSE CODE</b>	<b>COURSE NAME</b>	<b>T</b>	<b>A</b>	<b>C</b>	<b>ECTS</b>
DT 222	BANKING AND EXCHANGE	3	0	3	4
DT 224	FINANCING FOR FOREIGN TRADE FINANCING AND INCENTIVES	3	0	3	4
DT 226	COMMERCIAL CORRESPONDENCE	3	0	3	4
DT 228	INTERNATIONAL CONTRACTS AND ARBITRATION	3	0	3	4
<b>VOCATIONAL ELECTIVE IV</b>					
<b>COURSE CODE</b>	<b>COURSE NAME</b>	<b>T</b>	<b>A</b>	<b>C</b>	<b>ECTS</b>
DT 230	CONTAINER SYSTEMS AND MANAGEMENT	3	0	3	4
DT 232	TRANSPORTATION OF DANGEROUS GOODS	3	0	3	4
DT 234	PORT MANAGEMENT AND OPERATIONS	3	0	3	4

- At least one course must be taken in the Vocational Elective I and Vocational Elective II course groups for I. Year Fall Semester.
- At least one course must be taken in the Vocational Elective III and Vocational Elective IV course groups for II. Year Spring Semester.



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<b>GENERAL ELECTIVE I</b>					
<b>COURSE CODE</b>	<b>COURSE NAME</b>	<b>T</b>	<b>A</b>	<b>C</b>	<b>ECTS</b>
GS 201	ACADEMIC TURKISH	2	0	2	2
GS 203	ENVIRONMENTAL PROTECTION	2	0	2	2
GS 205	BEHAVIORAL SCIENCES	2	0	2	2
GS 207	EFFECTIVE SPEAKING	2	0	2	2
GS 209	FINANCIAL LITERACY	2	0	2	2
GS 213	COMMUNICATION	2	0	2	2
GS 215	FIRST AID	2	0	2	2
GS 217	BUSINESS LAW	2	0	2	2
GS 219	OCCUPATIONAL HEALTH AND SAFETY	2	0	2	2
GS 221	QUALITY MANAGEMENT SYSTEMS	2	0	2	2
GS 223	ENTERPRISE RESOURCE PLANNING I	2	0	2	2
GS 225	VOLUNTEERING	2	0	2	2

<b>GENERAL ELECTIVE II</b>					
<b>COURSE CODE</b>	<b>COURSE NAME</b>	<b>T</b>	<b>A</b>	<b>C</b>	<b>ECTS</b>
GS 204	PHOTOGRAPHY	2	0	2	2
GS 208	CURRENT ECONOMIC ISSUES	2	0	2	2
GS 210	PUBLIC RELATIONS	2	0	2	2
GS 212	SERVICE MARKETING	2	0	2	2
GS 214	HUMAN RESOURCES MANAGEMENT	2	0	2	2
GS 218	ENTERPRISE RESOURCE PLANNING II	2	0	2	2
GS 220	PROTOCOL AND SOCIAL BEHAVIOUR RULES	2	0	2	2
GS 222	HEALTHY AND ACTIVE AGEING	2	0	2	2
GS 224	SALES TECHNIQUES	2	0	2	2
GS 226	CREATIVE DRAMA AND IMPROVISATION	2	0	2	2
GS 228	VOLUNTEERING	2	0	2	2

- At least one course must be taken in the General Elective I course group for II. Year Fall Semester.
- At least one course must be taken in the General Elective II course group for II. Year Spring Semester.